

# Banking Products

*We have banking products for all of your financial needs. Our friendly, knowledgeable staff provides each customer with the personalized service you can only find at your local community bank. Please contact us to obtain specific information regarding our banking products.*

Personal/Business Checking Accounts

Personal/Business Savings Accounts

Overdraft Protection

Money Market Accounts

Direct Deposit

Certificates of Deposit

Telephone Banking

Internet Banking

Internet Cash Management

Internet Bill Payment

Auto Loans

Construction Loans

Home Equity Loans

Commercial Real Estate Loans

Term Loans

Working Capital Loans

Personal Loans

Business Loans/Lines

ATM/Debit Cards

Visa Cards

Notary Services

Safe Deposit Boxes

Night Depository

Domestic/International Wires

Domestic/International Letters of Credit

ACH Origination

Merchant Processing

**O J A I**

402 W. OJAI AVE.

(805) 646-9909 PHONE · (805) 646-9919 FAX

**S A N T A P A U L A**

948 E. MAIN ST.

(805) 525-5817 PHONE · (805) 525-0232 FAX

537 W. HARVARD BLVD.

(805) 525-2137 PHONE · (805) 525-0766 FAX

ojaicommunitybank.com  
banksantapaula.com



**Ojai Community Bank**  
**Santa Paula Community Bank**  
*a division of Ojai Community Bank*  
402 W. OJAI AVE.  
OJAI, CA 93023



## 4TH QUARTER SHAREHOLDER'S REPORT

December 31, 2008



Ojai Community Bank  
Santa Paula Community Bank

*a division of Ojai Community Bank*

# Letter to Our Shareholders

Dear Investors:

During the fourth quarter, Ojai Community Bank expanded its service area by purchasing two branches of Santa Barbara Bank and Trust in neighboring Santa Paula. The transaction closed October 24, 2008 with the two branches being opened under the name Santa Paula Community Bank, a wholly owned division of Ojai Community Bank. The transaction increased our deposit base by over \$50 million and we now serve over 5,000 households and businesses.

To complete the acquisition, we felt it prudent to raise an additional \$2 million in capital by the sale of common stock. We are very appreciative of our loyal shareholders during these tough times. Your vision and commitment to your Bank helps us grow and serve the needs of local economies.

On a personal note, I am happy to inform you that my health is improving. I have completed treatments, and as my strength returns, I am participating in the oversight and planning a bit more each week. Many of you have sent personal wishes for my recovery, and I thank you for your caring and support.

During 2008, the Bank posted a loss of \$93K. This is the result of an increase in our provision for loan loss reserves, lower interest rates, and costs associated with the Santa Paula acquisition. Our deposits increased \$57 million to \$92 million, and gross loans increased 157% to \$66.3. This balance sheet growth will provide excellent long term earnings growth to our shareholders in the future.

These have been challenging times, and we expect that recovery will require time. We want to assure you we are managing all aspects of your organization very closely. We have not made sub-prime loans and monitor our portfolio very closely. High quality loans, made to people we know, have been the strength of our Bank since inception.

We thank you for your continued support, and look forward to serving you and your interests in the coming years.

Shari Skinner  
President/CEO

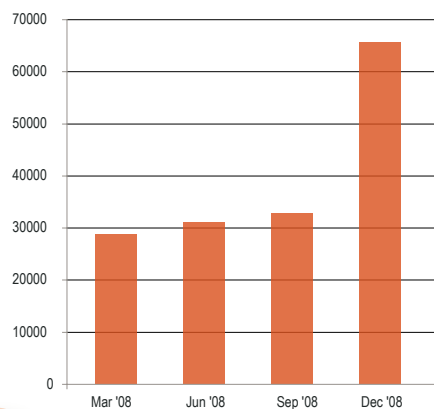
Donald Scanlin  
Chairman

*This statement has not been reviewed, or confirmed for accuracy or relevance, by the Federal Deposit Insurance Corporation.*

## Balance Sheet

	12/31/2008 (In 000's)	12/31/2007 (In 000's)
<b>Assets</b>		
Cash & Due from Banks	\$ 4,891	\$ 2,004
Investments/Securities	28,080	17,360
Bank Premises	1,794	457
<b>Loans</b>		
Commercial	7,671	5,951
Real Estate	55,016	16,633
Other	3,631	3,265
Loans, Gross	66,318	25,849
Deferred Loan Fees & Costs	113	-45
Loan Loss Reserve	-1,089	-336
Loans, Net	65,342	25,468
Other Assets	4,180	643
<b>Total Assets</b>	<b>\$104,287</b>	<b>\$45,932</b>
<b>Liabilities</b>		
<b>Deposits</b>		
Non Interest Demand	\$25,143	\$8,511
Interest Bearing Demand	10,690	1,376
Savings & Money Mkt	22,161	11,117
Certificates of Deposit	33,847	14,310
<b>Total Deposits</b>	<b>91,841</b>	<b>35,314</b>
Other Liabilities	78	57
Shareholders Equity	12,368	10,561
<b>Total Liabilities &amp; Shareholders Equity</b>	<b>\$ 104,287</b>	<b>\$45,932</b>
Shares Outstanding	1,537,103	1,374,974

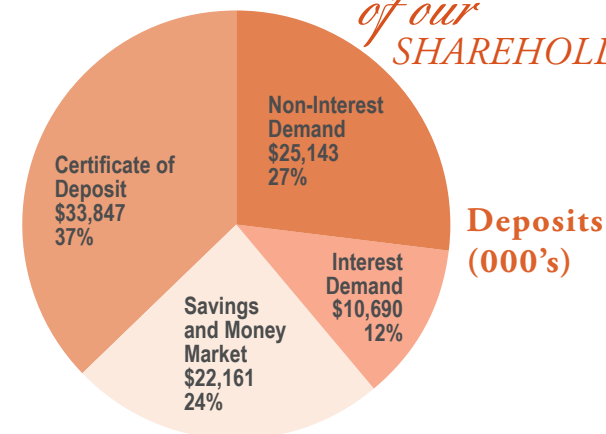
## Net Loans (000's)



## OUR MISSION STATEMENT

We provide personal service to the residents and businesses of the communities we serve and we strive to achieve maximum value for stakeholders as an ethically and socially responsible provider of financial products.

We are very appreciative of our SHAREHOLDERS



## Income & Expenses

(unaudited)

	1/1/2008 to 12/31/2008 (In 000's)	1/1/2007 to 12/31/2007 (In 000's)
<b>Interest Income</b>		
Interest & Fees on Loans	\$2,707	\$1,871
Interest on Investments	393	881
<b>Total Interest Income</b>	<b>3,100</b>	<b>2,752</b>
Interest Expense	-880	-859
<b>Net Interest Income</b>	<b>2,220</b>	<b>1,893</b>
Provision for Credit Losses	-302	-86
<b>Net Interest Income after Provision</b>	<b>1,918</b>	<b>1,807</b>
<b>Other Income</b>		
Service Charges on Deposit Accounts	120	83
Other Fees & Misc. Income	50	20
<b>Total Other Income</b>	<b>170</b>	<b>103</b>
<b>Operating Expenses:</b>		
Salaries & Benefits	1,187	950
Occupancy, Equipment	283	228
Promotion	98	122
Supplies	90	83
Professional Services	310	209
Insurance	57	46
Other	156	68
<b>Total Operating Expenses</b>	<b>2,181</b>	<b>1,706</b>
<b>Net Operating Income</b>	<b>\$ -93</b>	<b>\$ 204</b>
Deferred Tax Adjustment	-	243
<b>Profit (Loss) for Period</b>	<b>\$ -93</b>	<b>\$ 447</b>